

Local Area Network Security

Instructions to Vendors

Award of this proposal is contingent upon the approval of funding from the Schools and Libraries Universal Service Administrative Company. The successful bidder agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from the Universal Service Administrative Company ("USAC"), and/or the Schools and Libraries Division ("SLD"). ICOE and the successful bidder will act in a reasonable manner and comply with any Schools and Libraries Universal Service Fund Program requirements. The selected bidder agrees to abide by all applicable policies of the Universal Service Discount program. The vendor will include its Service Provider Information Number (SPIN) in its proposal.

Contract will take effect on **July 1, 2004**, and continue through **June 30, 2005**. Should an extension be permitted by the Schools and Libraries Service Administrative Company the contract will be extended accordingly.

1. Proposals must be received by **5:00 PM** local time (PST) on **Tuesday, January 20th, 2004** by e-mail only to the following address:

erate7@icoe.k12.ca.us

Proposals received after the exact time and date noted will NOT be considered for the bid process.

2. The ICOE will not be responsible for any proposal that:
- Does not indicate the Request for Proposal reference, closing date and proponent's name;
 - Is sent to any e-mail address other than that provided above.
3. Proponents may not amend their proposal after the closing date and time, unless as a result of negotiations commenced by the ICOE, but may withdraw their proposal at any time.
4. E-mail transmitted proposals will be accepted under the following conditions:
- the proposal is received before the submission deadline at the e-mail address stated;
 - the ICOE will not accept liability for any claim, demand or other actions for any reason should the e-mail transmission be interrupted, not received in its entirety, received after stated closing time and date, received by any other e-mail system other than that stated herein, or for any other reasons.

Request for Proposal

Reference No. 713

5. All questions or inquiries concerning this Request for Proposals must be submitted to the e-mail address provided above no later than two (2) business days prior to the proposal deadline. Verbal responses to any enquiry cannot be relied upon and are not binding on either party.
6. If a contract is to be awarded as a result of this Request for Proposals, it shall be awarded to the proponent who is responsible and whose proposal provides the best potential value to the ICOE. Responsible means the capability in all respects to perform fully the contract requirements and the integrity and reliability to assure performance of the contract obligations.
7. Notice in writing to a proponent and the subsequent execution of a written agreement shall constitute the making of a contract. No proponent shall acquire any legal or equitable rights or privileges whatever until the contract is signed.
8. The contract will contain the relevant provisions of this Request for Proposals and of the successful proposal, as well as such other terms as may be mutually agreed upon, whether arising from the proposal or as a result of any negotiations prior or subsequent thereto.
9. In the event of any inconsistency between this Request for Proposal, and the ensuing contract, the contract shall govern.
10. The ICOE has the right to cancel this Request for Proposals at any time and to reissue it for any reason whatsoever without incurring any liability and no proponent will have any claim against the ICOE as a consequence.
11. Any amendments made by the ICOE to the Request for Proposals will be issued in writing and sent to all that have received the documents.
12. The ICOE is not liable for any costs of preparation or presentation of proposals.
13. An evaluation committee will review each proposal. The ICOE reserves the exclusive right to determine the qualitative aspects of all proposals relative to the evaluation criteria.
14. The proposal and accompanying documentation submitted by the proponents are the property of the ICOE and will not be returned.

Purpose of RFP

The purpose of this request for proposal is to solicit from qualified vendors' proposals for a Cisco Secure firewall to ensure proper operation of the school network.

These improvements will be performed as listed in the category of Internal Connections as defined by the Schools and Libraries Division of the Universal Services Administrative Company (E-Rate).

Site Location

Imperial Valley Center for Exceptional Children
1528 South Waterman
El Centro, CA 92243

Proposal Requirements and Project Scope

- To protect the perimeter of the school LAN to ensure proper operation of the network.
- Seeking proposals for one (1) Cisco PIX 515E (view Product Specifications) for the main distribution facility (MDF).
- The Cisco PIX firewall will support unrestricted number of sessions, VPN hardware acceleration card and a minimum of six (6) network interfaces.
- All equipment will be drop shipped and installed by the Imperial County Office of Education technical staff.

The submitted proposal at a minimum should include the following sections:

- Services and/or products rendered and Scope of work
- Itemized Pricing
- Exclusions
- ICOE and Vendor Responsibilities
- Fees and Payments
- Legal Terms and Conditions

Evaluation Factors for Award

Any award to be made pursuant to this RFP will be based upon the proposal with appropriate consideration given to operational, technical, cost and management requirements. Evaluations of offers will be based upon the vendor's responsiveness to the RFP and the total price quoted for all the items covered by the RFP.

The following elements will be the primary considerations in evaluating all submitted proposals and in the selection of a Vendor:

1. Completion of all required responses in the correct format.
2. The extent to which the vendor's proposed solution fulfills ICOE's stated requirements as set out in this RFP.
3. An assessment of the vendor's ability to deliver the indicated service in accordance with the specifications set out in this RFP.
4. The vendor's stability, experiences and record of past performance in delivering such services.
5. Availability of sufficient high quality vendor personnel with the required skills and experience for the specific approach.
6. Vendor's acceptance of ICOE's contractual terms and conditions, if applicable.
7. Overall cost of the vendor's proposal.

ICOE may, at their discretion and without explanation to the prospective vendor's, at any time chose to discontinue this RFP without obligation to such prospective vendors.

Product Specifications

All equipment that is part of the bidders' proposals will have the following specifications:

Qty	Part Number	Description
1	PIX-515E-UR-BUN	PIX 515E (Chassis, Unrestricted SW, 2 FE Ports, VAC)
1	CAB-AC	Power Cord,110V
1	SF-PIX-6.3	PIX v6.3 Software for the PIX 515E, 525 and 535 Chassis
1	PIX-4FE	PIX Four-port 10/100 Ethernet interface, RJ45
1	PIX-VPN-ACCEL	VPN Accelerator Card for PIX 515E/525/535-UR/FO Firewall
1	PIX-515-VPN-3DES	PIX 515/515E 168-bit 3DES VPN feature license
1	PIX-515UR-SW	Unrestricted feature license for PIX 515/515E Firewall
1	CON-SNT-PIX515EUR	8x5xNBD Service PIX 515E (Chassis, Unrestricted SW, 2 FE)

- All equipment in this proposal must meet FCC Class B and UL Safety Certification requirements.
- All hardware must be new (not previously used).
- All equipment on this proposal must be covered by a minimum one (1) year under the Cisco SmartNet 8x5 NBD to ensure proper operation of all equipment.